

# **LOAN APPLICATION**

(Strictly Confidential)

All correspondence can be sent to Trustco Finance (Pty) Ltd

### **KNOW YOUR CLIENT CHECKLIST**

| Name:                    |                               |                              |  |
|--------------------------|-------------------------------|------------------------------|--|
| Surname:                 |                               |                              |  |
| ID:                      |                               |                              |  |
| Student Number:          |                               |                              |  |
| Nationality/Proof of Id  | entification (Namibian ID, Pa | ssport or Birth Certificate) |  |
| Namibian residential a   | ddress                        |                              |  |
| Contact details of clien | t                             |                              |  |
| Monthly income and ex    | kpenditure                    |                              |  |
| UN sanction list screen  | ing                           |                              |  |
| Occupation or source o   | f income                      |                              |  |
| Credit vettor stamp      |                               |                              |  |



# **LOAN APPLICATION**

Initials: \_\_\_

| 1. CREDIT APPLIED FOR (Use Schedule A to select loan amount and 2. PERSONAL PARTICULARS:   | Agent Code   |
|--|--|
| Title: Mr Miss Ms Other (Specify)  | Nationality:   |
| Surname:   | Initials:  |
| First name(s):   |  |
| ID number: Date of birth:  | Cell:  |
| Tel Work: Marital status: Single   | Widowed Divorced Married in Out of community of property   |
| Residential address:   |  |
|  |  |
| Postal address:  |  |
| E-mail address:  |  |
| Insolvent: Yes No Under legal administration: Yes  | s No Garnishee order: Yes No   |
| Accommodation: Rented house or flat Own flat or house  | Other  |
| No. of dependants: Highest lev   | vel of education:  |
| 3. EMPLOYMENT DETAILS  |  |
| Current employer:  |  |
| Postal address:  | Occupation:  |
| Physical work address:   |  |
| HR official contact details:   | Tel no.  |
| Commencement of service: Employ  | ee no Is your appointment Perm Temp  |
| 4. NEXT OF KIN (May not be residing at the same address and mus  | t be 18 years or older)  |
| Title: Mr Miss Ms Surname:   | Title: Mr Miss Ms Surname:   |
| First names: Specify relationship:   | First names: Specify relationship:   |
| D.O.B: Cell: Cell:   | D.O.B: Cell:   |
| Residential address:   | Residential address:   |
| Occupation:  | Occupation:  |
| 5. BANK DETAILS  |  |
| Bank name:   | Salary date: Cheque: Savings:  |
| Branch code:   | Bank account number:   |
| 6. DECLARATION FOR CREDIT APPLICATION  |  |
| I declare that: all the information in this application is true and correct. I corr or the company is authorised to do a Credit Bureau enquiry if necessary in or retrenched for whatever reason, I hereby authorised and instructed my emplipackage. The lender is entitled to decline the loan application at any time for approved by the Lender, a Loan Agreement comprising (1) this application, (2 of the application and (4) Schedule A attached hereto will result between the understand and agree to further acknowledge and consent to Trustco Finance information including but not limited to my credit record and navement history. | der to enable an evaluation of this application. In the event of me being over to settle my outstanding account with the lender from my settlement whatsoever reason at its sole discretion. If this loan application is the standard terms and conditions and the Policy Terms, (3) the approval be Lender and myself with documentation I declare that I have read which I |

| 7. CREDIT RECORD AND PAYMENT HISTORY  |  |  |  |  |  |  |
|---|--|--|--|--|--|--|
| I give consent that the Lender may obtain from third parties, details of my credit record and payment history, should the lender deem that necessary.   |  |  |  |  |  |  |
| Company name: Account number:   |  |  |  |  |  |  |
| Contact number:   |  |  |  |  |  |  |
| Date: Signature of borrower:  |  |  |  |  |  |  |
| 8. GUARDIAN SIGNATURE OF CONSENT FOR APPLICANT UNDER 21 YEARS OLD   |  |  |  |  |  |  |
| Date: Guardian signature:   |  |  |  |  |  |  |
| 9. CREDIT LIFE INSURANCE  |  |  |  |  |  |  |
| Credit life insurance may be arranged by Trustco Finance to cover the full outstanding amount at any time, alternatively you must provide the company with alternative insurance with an equivalent cash value of the full loan amount.   |  |  |  |  |  |  |
| Trustco Life: Other: If other state:  |  |  |  |  |  |  |
|   |  |  |  |  |  |  |
| Date: Signature of borrower:  |  |  |  |  |  |  |
| By undersigning this agreement I confirm and acknowledge that it has been explained to me that in the event that I am entitled to receive monies pursuant to a:   |  |  |  |  |  |  |
| 1. Settlement of account; or  |  |  |  |  |  |  |
| 2. Refund; or   |  |  |  |  |  |  |
| 3. Cancelation; or  |  |  |  |  |  |  |
| 4. Or any other reason relating to the ceasing of a deduction,  |  |  |  |  |  |  |
| that the aforesaid process may take up to 30 days depending on the salary office and their processes in place. Only after Trustco Finance (Pty) Ltd has received written confirmation that all deductions have been stopped, shall a refund be processed.   |  |  |  |  |  |  |
| The aforesaid monies shall accrue interest at a rate of 5.5% (Five point five percent) per annum on the amount outstanding and due. The interest shall accrue from the date the above monies become due and payable until the date of payment of the said monies. The interest rate of 5.5% (Five point five percent) can be revised from time to time at the sole discretion of company. |  |  |  |  |  |  |
| By undersigning this agreement I agree to indemnify, defend and hold harmless Trustco Finance (Pty) Ltd, its holding company and or any of its affiliates against all claims, damages, losses and expenses arising out of or resulting from their reliance upon my representations, assertions and warranties of entitlement to receive the above-mentioned refund.                       |  |  |  |  |  |  |
| Borrower signature  |  |  |  |  |  |  |
| FOR OFFICE USE ONLY   |  |  |  |  |  |  |
| I, hereby acknowledge that the loan application form  |  |  |  |  |  |  |
| completed is free from intentional tampering and that the applicant's signature and documents have not been tampered with   |  |  |  |  |  |  |
| or forged. I further acknowledge that the sale has been concluded by myself. Signed at on the day of  |  |  |  |  |  |  |
| (month) 20 I hereby acknowledge that should information be found to   |  |  |  |  |  |  |
| be tampered with disciplinary action can be taken against all parties involved.   |  |  |  |  |  |  |
| Sales executive signature:  |  |  |  |  |  |  |

Initials: \_\_

|   | THE ADDENDUM TO LOAN AGREEMENT "SCHEDULE A"   |                           |                             |                          |                          |                          |  |  |  |
|---|---|---------------------------|-----------------------------|--------------------------|--------------------------|--------------------------|--|--|--|
|   | Payment method: G   | RN/APS: Stop ord          | der: Debit order:           |                          |                          |                          |  |  |  |
| A | Loan Amount   | Term                      | Insurance<br>Premium        | NAMFISA                  | Stamp                    | Principal<br>Debt        |  |  |  |
|   |   |                           |                             |                          |                          |                          |  |  |  |
|   | Instalment<br>(excluding stop<br>order fee)   | No. of instalments        | Total interest<br>charges   | Total debt<br>payable    | Total<br>instalment      | Class/<br>Education Fees |  |  |  |
|   | The interest rate ap  | -                         | urrently 16% per annum.     |                          |                          |                          |  |  |  |
|   | In the event of the Borrower not qualifying for the loan amount applied for and as indicated above (A). the Borrower shall be deemed to have applied for the next highest loan amount irrespective of the terms the Borrower qualifies for under the table of instalments at the time of application in use by Trustco Finance (Pty) Ltd. The Borrower hereby authorises Trustco Finance (Pty) Ltd to approve the next highest loan amount which will be specific below (B). Alternatively, the Lender shall be entitled to grant the loan for a longer term, provided that the term shall not exceed sixty (60) months. In such event, the Borrower herewith undertakes to repay the Principal Debt together with interest charges for such amounts in accordance with the repayments over the approved term. This addendum forms an annex to, and an integral part of this loan Agreement with the Lender and all words and expressions contained in the aforesaid Loan Agreement will bear the same meaning in this addendum unless the contrary appears from the context. The Borrower acknowledges that he/she understands that the loan to the Borrower may not repay the Lender's loan, and so the Lender will suffer a loss if the Borrower defaults to repay the loan received from the Lender. Therefore, the Borrower acknowledges that he/she will pay interest on any portion of the loan advanced to the Borrower and not yet repaid to the Lender at a rate of two (2) times the average prime rate, calculated daily. |                           |                             |                          |                          |                          |  |  |  |
|   | Date:   |                           | Signature of B              | orrower:                 |                          |                          |  |  |  |
|   | (for office use )   |                           |                             |                          |                          |                          |  |  |  |
| В | Loan Amount   | Term                      | Insurance<br>Premium        | NAMFISA                  | Stamp                    | Principal<br>Debt        |  |  |  |
|   |   |                           |                             |                          |                          |                          |  |  |  |
|   | Instalment<br>(excluding stop -order<br>fee)  | No. of instalments        | Total interest<br>charge    | Total debt<br>payable    | Total<br>instalment      | Class/<br>Education Fees |  |  |  |
|   |   |                           |                             |                          |                          |                          |  |  |  |
|   |   | ender shall be entitled t | o grant the loan for a long | ger term, provided that  | the term shall not excee | d sixty (60) months.     |  |  |  |
|   |   | ART STOF-ORDER (FOR       | COFFICE USE)                |                          |                          |                          |  |  |  |
|   | I the undersigned:  Surname: Names in ful:  |                           |                             |                          |                          |                          |  |  |  |
|   | ID no.: Salary no.:   |                           |                             |                          |                          |                          |  |  |  |
|   | Authorise, from dat   |                           | e financial authority of m  | ny employer to deduct t  |                          | t and cost levied by     |  |  |  |
|   | • If the interest rate  |                           |                             | ·                        |                          |                          |  |  |  |
|   |   |                           | tco Finance (Pty) Ltd agı   | rees thereto in writing. |                          |                          |  |  |  |
|   | <u> </u>  |                           |                             |                          |                          |                          |  |  |  |
|   | Date:   |                           | Signature of Bo             | orrower:                 |                          |                          |  |  |  |
| l |   |                           |                             |                          |                          |                          |  |  |  |

Initials: \_\_\_\_

#### **MEMORANDUM OF AGREEMENT**

#### Standard Terms and Conditions

#### 1. DEFINITIONS

In this Loan Agreement, unless otherwise indicated, the following words shall have the meaning ascribed to them hereunder

- "the Application" the application form on the reverse side hereof together with  $\,$  5.1.1 Schedule "A" attached hereto; 1.1
- 1.2 "the Approval" - the written notice whereby the Lender notifies the Borrower of the approval of his Application;
- "the Borrower" the applicant in terms of the Application with whom the Lender concludes the Loan Agreement; 1.3
- "the Lender" Trustco Finance (Pty) Ltd

  "the Loan Agreement" the agreement coming into effect on the written acceptance
  of the Application, which agreement shall consist of the Application, these Standard
  Terms and Conditions together with the Approval; 1.5
- "the Loan Amount" the amount actually paid to or on behalf of the Borrower and 1.6 which is stipulated in the Approval;
- 1.8
- "the Policy" the Credit Insurance Policy underwritten by Trustco Insurance Limited;
  "the Principal Debt" the total amount indebted by the Borrower to the Lender;
  "the Usury Act" the Usury Act, Acts No. 73 of 1968 as amended together with regulations issued in terms thereof; 1.9
- 1.10 "the Namfisa Levy" – the amount determined in Government Notice No. 78 of 1st of April 2003;
- "the Postage fee" the amount determined in Gm Gazette 2702 Part II Point 8.5 Microlending regulations:

Regulation announced in Government Notices 189 and 196 on 25 August 2004 and any Notices amending regularity the said Notices.

#### THE LOAN

- The Lender hereby lends to the Borrower who borrows from the Lender the Principal Debt, mentioned in Schedule "A", subject to the Terms and Conditions set out in the Loan Agreement.
  - The Loan Amount will be paid after approval of the application and the completion of any required securities. Pay out of the loan will be subject to a cooling off period of three (3) working days as stipulated in the Microlending Regulations. The Borrower undertakes to repay the Principal Debt, together with the interest and
- charges thereon in instalments as stipulated in Schedule "A".
- The Borrower declares that he is legally and unconditionally indebted to the Lender for
- the Principal Debts as well as the interest and charges stipulated per Schedule "A". The Borrower shall utilise the proceeds of the loan solely to pay for the purpose for which the loan was applied for.

#### INTEREST, TERM, SERVICE AND POSTAGE FEE

- The Principal debt outstanding from time to time shall attract interest at a rate as specified on Schedule "A" linked to the bank's Prime Lending Rate, calculated on the daily balance and capitalised monthly in arrears at a time determined by the Lender. The Lender accordingly reserves the right to increase/decrease the interest rate at any time should the prime Rate change. This rate will always comply with the Microlending
- If the Borrower fails to pay any instalment on the due date for payment and such failure is due to his salary debit order not being processed timeously, the Lender shall be entitled to recover the amount of the unpaid instalment plus interest thereon, from the Borrower by automatically extending the repayment period accordingly to enable the borrower to continue with his monthly repayments until the debt has been settled. Interest will accrue on all overdue amounts in terms of the Microlending Regulations as
- applicable from time to time.
- The period of the repayment instruction will automatically be extended to cover all arrear amounts to be repaid on a monthly basis until such time that the full debt has
- 3.5 The Borrower acknowledges that over and above the costs referred to in the Loan Agreement, the Lender will also be entitled to charge a postage levy of N\$4,00 six months over the remaining term of the agreement.
- If, as a result of fluctuation in the rate of interest payable, the amount payable by the Borrower is increased, the Lender shall be entitled in its discretion to either increase the monthly instalment or to retain the current instalment but extend the term of the loan.

#### REPAYMENTS

- The Principal Debt, together with finance charges and costs shall be repaid subject to clause 3.2 above as stipulated in Schedule "A". The first instalment shall be payable on the first day of the month (following the date on which the Loan Amount was granted) and all further instalments shall be payable on the same day of each and every subsequent month, until the Principal Debt and all interest and/or charges thereon have been settled in full.
- Any short payment will be considered an event of default.
- The Lender is authorised and instructed to activate the salary deduction order on Schedule "A" in respect of the instalments reflected in the Approval, subject to variation thereof due to interest rate charges from time to time.
- All payments in terms hereof shall be made at the address of the Lender as stated in the Loan Agreement, or by way of bank stop order, salary stop order or debit order.
- The Lender is irrevocably authorised to charge debits against the Borrower's salary at his/her employer or the account specified in the Application, in accordance with the 4.5 then applicable repayment arrangement, which authority will also be applicable against any future employer or other bank or branch to which the Borrower may move his/her account or employment.
- All repayments shall be appropriated firstly in settlement of the amounts arising from credit control actions such as legal and collection costs stipulated below, thereafter finance charges and to the balance of the Principal Debt payable.
- All repayments received will be processed within a period of five (5) business days from 47 receipt thereof for credit of the Borrower account.

**5. DEFAULT AND ACCELERATION**If the Borrower fails to comply with the terms and conditions of this agreement strictly or assign his/her estate in favour of his/her creditors, or enters into a compromise with them, or is sequestrated or wound up, or dies or makes any untrue or incorrect statement or representation, or fails to disclose information in connection with this

agreement or the Application, or if an order under section 65 of the Magistrate's Court Act (Act 32 of 1944, as amended) has been issued against the Borrower, or the Borrower commits or permits any act that may prejudice the rights of the Lender then the Lender shall have the right, without prejudice to any other rights that may accrue to it:

- without notice, to claim the full amount still outstanding together with finance charges and other monies owing for the full period thereof; and
- with or without acceleration in terms of which the Lender may increase the interest rate agreed upon in Schedule "A" to the maximum provided in the Microlending Regulations. In the event of any default, the Lender is hereby entitled to furnish the name of the Borrower to a credit bureau as a delinquent debtor, in terms of the Microlending
- The borrower agrees that in the case of default he/she will not be entitled to the award 5.3 of any qualification in the respect of which the loan was granted until the default is

#### CERTIFICATE, JURISDICTION, LEGAL COSTS AND DOMICILIUM ADDRESS

- A certificate signed by any competent officer of the Lender shall be prima facie evidence of the interest rate applied, and the amount owing in terms hereof for Purposes of 6.1 judgement, including provisional sentence or summary judgement, and evidence of claims against insolvent and deceased estates or otherwise. Proof of the appointment or competency of the signatory shall not be required in such a certificate.

  The Borrower consents to the jurisdiction of the Magistrate's Court in respect of any
- action instituted against him by reason hereof, irrespective of the amount of such action or the value of any security involved. Notwithstanding the foregoing the Lender shall nevertheless have the right to institute proceedings in any other court, in which case costs shall be calculated at the scale of on attorney and client.
- The Borrower shall be liable for all collections and tracing costs and commissions and legal costs incurred in enforcing payment of any amount owing hereunder, including costs on attorney-and-own client scale, subject to any limitation imposed by the Microlending Regulations.
- The Borrower chooses the address of the workplace stated in this agreement as his domicilied address or such other address as the Lender may be notified of in writing by
- registered mail.
  The Lender chooses the address of the Company in this agreement as his domicilied
- address or such other address as notified in writing. The borrower agree that should the debit order remain unpaid, the lender may obtain a
- court order in terms of Sec 58 of the Magistrates court Act, Act 32 of 1944. The borrower further consent to the issueing of an Emolument Order in terms whereof an amount of N\$...... may be deducted from his salary, monthly and paid over to the plaintiff until the whole amount due, including cost on an attorney/client scale, has been paid in full..

#### PAY-OUT, COOLING OFF AND EARLY SETTLEMENT

- The effective date of this agreement shall be deemed to be the commencement date of the loan. The Loan Amount shall not be paid until the expiry of three working days after approval. The borrower undertakes to obtain independent advice during this period. The Borrower has the right to terminate this agreement by written notice to the Lender during this period.
- The parties agree that after commencement of the loan, finance charges and costs will be levied at the end of the term. In case of early redemption, the following will apply
- Upon early redemption of a Loan, the Lender will be entitled to levy penalty interest for 60 days.
- Should a refund be due, the aforesaid monies shall accrue interest at a rate of 5.5% (Five point five Percent) per annum on the amount outstanding and due. The interest shall accrue from the date the above monies become due and payable until the date of payment of the said monies. The interest rate of 5.5% (Five point five Percent) can be revised from time to time at the sole discretion of company

#### **DELIVERY of Goods**

Regulations.

The order does not except liability for the delivery of any goods by any party of the borrower.

#### **AMENDMENTS**

- This is the sole agreement between the parties hereto and no relaxation or indulgence Inis is the sole agreement between the parties nereto and no relaxation or indulgence granted by the Lender to the Borrower shall in any respect prejudice the Lender's rights hereunder and no amendment to this agreement shall be binding unless such amendment is verified in writing by the Lender or unless such amendments affected is in accordance with the Microlending Regulations (if applicable).

  No latitude, concession or condonation given by the Lender to the Borrower, shall detract from any of the Lender's rights under this loan agreement.

#### SECURITY, INSURANCE AND INDEMNITY AND RELATED AUTHORITIES

- 10.1 The Borrower shall pay for the premiums of the policy mentioned in Clause 1.7 above. The premium may be increased by the Insurer in which event the Borrower shall be liable to pay the increased premium. The Lender shall notify the Borrower in writing at least 30 days prior to deducting the increased premium.
- Where applicable, the Borrower authorises the Lender to pay the salary deduction fee plus VAT on the due dates, on his behalf. The Borrower acknowledges that the Lender has no liability arising from any defect
- in any product bought with the loan and indemnifies the Lender against any such liabilities.

#### WAIVER

The Borrower hereby waives the benefits of the legal expectations of nonpayment of a loan or plea of default of a payment, no cause of action, miscalculation, simultaneous citation and division of debt, review of accounts and no value received and hereby declares him/herself to be fully acquired with the meaning thereof and of this waiver

### COMMUNICATION

The Lender is entitled to address any written communication with the Borrower in the manner it deems most expedient by way of either mail, facsimile smart fax, short 12.1 message service or electronic mail.

| Date: | Signature of Borrower: |  |
|-------|------------------------|--|
|       | '                      |  |

| TRU                     | TRUSTCO FINANCE CREDIT RATING FORM |  |                   |                                    |                  |                   |                   |  |   |                            |   |  |                       |                                   |          |       |       |
|-------------------------|------------------------------------|--|-------------------|------------------------------------|------------------|-------------------|-------------------|--|---|----------------------------|---|--|-----------------------|-----------------------------------|----------|-------|-------|
| Nam                     | ne:                                |  |                   |                                    |                  |                   |                   |  |   |                            |   |  |                       |                                   |          |       |       |
| Item                    | n Cate                             | gory   |                   |                                    |                  |                   |                   |  |   |                            |   |  |                       |                                   |          | Score |       |
| 1                       | 1 Years of residence in Namibia    |  |                   |                                    | Less th          | Less than 5 years |                   |  | 6-9 years<br>2                                |                            | more than 10 years<br>3                                       |  |                       |                                   |          |       |       |
| 2                       | Age                                |  | 21-25 years 26    |                                    | 26-              | 35 yea            | ars 36-           |  |   |                            | 5 years 56-60 years 2 0                                       |  |                       |                                   |          |       |       |
| 3                       |                                    | present address<br>than 1 year)                |                   | Less tl                            | nan 1 ye<br>O    | ar                | 2-3               | years<br>1                                     |   | 4                          | -7 years  | 8 years<br>4                                     |                       |                                   |          |       |       |
| 4                       | Or years                           | at previous                                    |                   | Less th                            | nan 1 yea        | ars               |                   | years<br>1                                     |   |                            | years<br>3  | 8 years<br>4                                     |                       |                                   |          |       |       |
| 5                       | Ease of                            | contact  | No<br>detail<br>O | S C6                               | Only<br>ellphone |                   | Cellpho<br>and em |  | Cellphone<br>& work at                        |                            |   | Cellphone, email & work address plus next of kin |                       |                                   |          |       |       |
| 6                       | Numbe                              |  |                   | None<br>4                          |                  |                   | endant<br>3       |  | 2 - 3 de                                      | pend<br>2                  | lants 4 or more dependants 1                                  |  |                       |                                   |          |       |       |
| 7                       | Credit l                           |  | No                | negativ<br>2                       | e data           |                   | List              | ed but <sub>l</sub>                            | paying  |                            | De  | efault jud                                       | dgmer<br>0            | t and listed                      |          |       |       |
| 8                       |                                    | ith present<br>er/self employed                |                   | 1 yea                              | ır 2             | years<br>1        | 3 ye<br>2         |  | 4-5 yea<br>3                                  | ars                        | 6-10 years<br>4   |  | 10 aı                 | nd more years<br>5                | e years  |       |       |
| 9                       | Monthly<br>income                  | /  | 1                 | ess than<br>I\$ 3 500<br>0         | 3 500 N\$ 9 000  |                   |                   |  |   | ore than<br>\$ 22 000<br>4 |   |  |                       |                                   |          |       |       |
| 10                      | other le                           | of loans at<br>nding institutions<br>ng Banks) |                   | None<br>3                          | with bank        |                   |                   | Inly 1 loan with a micro lender and lending in |   |                            |   |  |                       |                                   |          |       |       |
| 11                      | Nature o                           | f  | Board             | ing Re                             | nt flat          | Rent              | House             |  | home or h<br>less 50%<br>4                    |                            | 50-70 bond still outstanding 4 +75% of bond still outstanding |  |                       |                                   |          |       |       |
| 12                      | Value of<br>Loan                   |  | 1                 | less than<br>N\$5000               | n N\$5000-       |                   |                   | N\$9001 -<br>N\$14999                          |   | N\$15000 +                 |   |  |                       | <u> </u>                          |          |       |       |
| 13                      | Trustco                            | Finance  |                   | 1 1                                | st Time          | Client            | 2                 | 1 - 2  | 3 4 1 - 2 Active loans 3 or more active loans |                            | tive loans  |  |                       |                                   |          |       |       |
| 14                      |                                    | can score                                      | Very              | high risk                          | 2                | High              |                   |  | 3<br>Average ri                               | risk                       | 1 Low risk Minimum risk                                       |  |                       |                                   |          |       |       |
|                         | card                               |  | 0 1               |                                    | 2 3 4            |                   |                   |  |   |                            |   |  |                       |                                   |          |       |       |
| S                       | icore                              | Reject 0-22: Very High                         | Diel              | י דר כך                            |                  |                   | ate fur           |  | atable D!-                                    | cl                         | 7.0   |  | _                     | <b>ble Risk</b><br>44-50: Minimum | n Diele  | Score | Total |
| F                       | Risk                               | u-zz: very nigri                               | NISK              | isk 23-27: Very High Risk 28-35: A |                  |                   | . Accel           | orable KIS                                     | Ж   | 20-4                       | +3: LUW F   | 115K   | +++*3U; IVIIIIIIIIUIT | ı RISK                            | Accepted |       |       |
| Date: Client signature: |                                    |  |                   |                                    |                  |                   |                   |  |   |                            |   |  |                       |                                   |          |       |       |
|                         |                                    |  |                   |                                    |                  |                   |                   |  |   |                            |   |  |                       |                                   |          |       |       |

| MONTHLY INCOME AND EXPENDITURE  |         |       |               |                |  |  |
|---|---------|-------|---------------|----------------|--|--|
| Name:   |         |       |               |                |  |  |
| Income:   |         |       |               |                |  |  |
| Basic Salary  |         | N\$   |               |                |  |  |
| Commission/Overtime   |         | ) N\$ |               |                |  |  |
| Subsidy   |         | ) N\$ |               |                |  |  |
| Other   |         | N\$   |               |                |  |  |
| Spouse's Income   |         | ) N\$ |               |                |  |  |
| TOTAL INCOME  |         | N\$   | $\overline{}$ |                |  |  |
| Income  | Current |       |               | For office use |  |  |
| Taxation  | N\$     |       |               | N\$            |  |  |
| Pension Fund Contribution   | N\$     |       |               | N\$            |  |  |
| Medical Aid & Hospital Plan   | N\$     |       | $\neg$        | N\$            |  |  |
| Life Assurance Premium  | N\$     |       | $\equiv$      | N\$            |  |  |
| Retirement Annuity  | N\$     |       | $\equiv$      | N\$            |  |  |
| Rent/Bond repayment   | N\$     |       | $\equiv$      | N\$            |  |  |
| Water & Electricity   | N\$     |       | $\equiv$      | N\$            |  |  |
| Rates & Taxes   | N\$     |       |               | N\$            |  |  |
| Loan Repayment (eg RCP)   | N\$     |       |               | N\$            |  |  |
| Credit Card Repayment   | N\$     |       |               | N\$            |  |  |
| Insurance Premiums  | N\$     |       |               | N\$            |  |  |
| * Personal/Household  | N\$     |       |               | N\$            |  |  |
| * Motor Vehicle(s)  | N\$     |       |               | N\$            |  |  |
| Instalment Sale (HP)  | N\$     |       |               | N\$            |  |  |
| Furniture Accounts  | N\$     |       |               | N\$            |  |  |
| Groceries   | N\$     |       |               | N\$            |  |  |
| School Fees/Creche/Study Loan   | N\$     |       |               | N\$            |  |  |
| Clothing Accounts   | N\$     |       |               | N\$            |  |  |
| Transport Fuel  | N\$     |       |               | N\$            |  |  |
| Budgeted Savings  | N\$     |       |               | N\$            |  |  |
| Maintenance   | N\$     |       |               | N\$            |  |  |
| Domestic Staff  | N\$     |       |               | N\$            |  |  |
| Telephone/Cellphone   | N\$     |       |               | N\$            |  |  |
| Entertainment   | N\$     |       |               | N\$            |  |  |
| M Net/DStv  | N\$     |       |               | N\$            |  |  |
| Armed Response  | N\$     |       |               | N\$            |  |  |
| Micro Loans   | N\$     |       |               | N\$            |  |  |
| Other   | N\$     |       |               | N\$            |  |  |
| Total Expenditure   | N\$     |       |               | N\$            |  |  |
| DEFICIT / SURPLUS INCOME  | N\$     |       |               | N\$            |  |  |
| I hereby declare that this is a full, true and correct statement of my/our current monthly expenditure. |         |       |               |                |  |  |
| Client signature:   |         |       |               | Date:          |  |  |

| Initials: |  |
|-----------|--|
|           |  |



payable for each re-representation attempt.

# TRUSTCO FINANCE (PTY) LTD

## Payment instruction/debit mandate - for individuals

In terms of PSD 7 a Client must complete and sign a written mandate, authorising a third party to collect funds from their account by means of a debit instruction.

I/We hereby authorise Trustco Finance (Pty) Ltd to debit my/our bank account and to make payments accordingly.

|   | •  |  |
|---|--|--|
| INSTRUCTING CUSTOMER INFORMATION: A   | CCOUNT HOLDER  |  |
| Surname:  |  |  |
| First name(s):  |  |  |
| ID number:  |  |  |
| Cell:   | Work:  |  |
|   |  |  |
| BANK DETAILS  |  |  |
| Bank name:  | Bic Co   | de:  |
| Account number:   |  |  |
| Type of Account: Current/cheque:  | Transmission: Bond: Saving:  |  |
| Amount of deduction authorised by Account   | Holder: N\$  |  |
| Amount in words:  |  |  |
| Date of 1st deduction:  | Fixed Revolv   | ving \( \square\)  |
| Date of last deduction:   | Peri   |  |
| Date of last deduction:   | - Fein   |  |
| TERMS AND CONDITIONS:   |  |  |
| This signed Authority and Mandate refers to the agreement b   | petween me/us and Trustco Finance (Pty) Ltd dated  | ("the Agreement").   |
| I/We hereby authorize Trustco Finance (Pty) Ltd to issue and deliver payment instructions to your Bank for collection against my/our above-mentioned account at my/our above-mentioned Bank (or any other branch to which I/we may transfer my/our account) on condition that the sum of such payment instructions will never exceed my/our obligations as agreed to in the Agreement and commencing on the date as specified above and continuing until this Authority and Mandate is terminated by me/us by giving Trustco Bank Namibia Limited notice in writing of not less than 15 (fifteen) business days (Monday to Friday's, excluding Public Holidays in Namibia), and delivered, in person, to your address as indicated above.  The individual payment instructions authorized to be issued, must be issued and delivered monthly.  In the event that the scheduled payment day falls on a Sunday, or gazetted public holiday in the Republic of Namibia, the payment day will automatically be the next banking business day.  If there are insufficient funds in my/our account to meet the obligation, you are entitled to re-represent the | I/We understand that the payments hereby authorized will be processed via Nampay, a computerized system provided by the local Banks. I/We also understand that details of each payment will be printed on my/our bank statement. The bank statement must contain a reference number for identification, which must be included in the said payment instruction and if provided to me/us should enable me/us to identify such transaction as linked to this payment instruction authorization.  MANDATE  I/We acknowledge that all payment instructions issued by you shall be treated by my/our above-mentioned Bank as if the instructions have been issued by me/us personally.  CANCELLATION  I/We agree that although this Authority and Mandate may be cancelled by me/us, such cancellation will not cancel the Agreement. I/We shall not be entitled to any refund of amounts, which you have collected while this Authority and Mandate was in force, if such amounts were legally owing to you. | I/We have the necessary authority to sign this Mandate Authority. The information herein provided to you is true, correct and complete. I/We hereby agree to be bound by signing this Mandate Authority.  By signing this Mandate Authority, I/we agree that any previous Mandate Authorities signed by me/us relating to Loan Account Number: |
| instruction for payment to my account for a maximum tracking period of 14 days [fourteen].  I/We acknowledge that should the instruction for payment to my account be re-represented additional fees would be   | ASSIGNMENT  I/We acknowledge that this Authority may be ceded or assigned to a third party if the Agreement is also ceded or assigned to that third party, but in the absence of such cession or assignment of the Agreement, this Authority   | On behalf of Trustco Finance (Pty) Ltd (Date)  |

TRUSTCO FINANCE (PTY) LTD: Registration no: 2005/495

and Mandate cannot be assigned to any third party.

Initials: